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## **GRAND WAILEA RESORT HOTEL & SPA ANNOUNCES BRYAN WALTZ AS NEW DIRECTOR OF INCENTIVE & MIDWEST SALES**

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**MAUI, HAWAII** (July 14, 2008) – Bryan Waltz is appointed the new Director of Incentive & Midwest Sales for the Grand Wailea Resort Hotel & Spa, a Waldorf = Astoria Collection hotel. Waltz is responsible for the sales relationship between major incentive houses and the resort, as well as direct corporate business in the Midwest for the 780-room luxury resort.

Waltz brings with him 18 years of impressive sales experience having worked with hotel companies in North America and internationally.

“The Grand Wailea is the ideal hotel for incentive programs,” said Waltz. “It’s easy to ‘sell’ an experience that you truly believe in, and my lifelong love of the ocean, passion for the islands and the opportunity to combine my experience with a hotel the caliber of the Grand Wailea is a perfect fit.”

Located beachfront on 40 acres of lush, tropical gardens, the Grand Wailea is one of the premier destinations in Hawaii. Perfect for meetings both large and small, Grand Wailea Resort has 22 richly appointed meeting rooms and a full-service business center. With the additional outdoor area, the resort offers a total of 100,000 sq. ft. of available function space. The resort features the impressive Haleakala Ballroom, which is Hawaii’s largest resort ballroom.

With eight unique outdoor venues, Grand Wailea Resort offers more options for outdoor functions than any other hotel in Hawaii. The ballroom, boardrooms and meeting rooms, all with natural light, are all equipped with state-of-the-art technology – including sound systems, motorized projection screens and blackout lined sheers on motorized tracks. The ballroom features closed circuit audio and video link that is interfaced between the ballroom, the other meeting rooms and the guestrooms.

Most recently, Waltz served as the Regional Director of Sales for Posadas/Fiesta Americana Hotels, where he was ranked third in revenue sales for Mexico & Latin America. Prior to that, he served as a meeting planner at Dynamic Events, located in Redmond, Washington. Waltz started his career in hospitality with Marriott Hotels.

Waltz shares Grand Wailea’s passion for service, and has taken roles in philanthropic organizations such as Operation Nightwatch, a homeless assistance organization. Waltz is

also active in professional organizations, including Meeting Professionals International, Puget Sound Business Travel Association, and the Professional Convention Management Association.

Waltz received his Bachelor's degree from University of California, Los Angeles. He spends his free time playing golf and volleyball, and enjoying the beautiful beach of Wailea.

***About Grand Wailea Resort Hotel & Spa***

*A member of The Waldorf=Astoria Collection, the Grand Wailea Resort Hotel & Spa is classic elegance on a grand scale. The Grand Wailea is home to Spa Grande, an internationally renowned wellness spa; Wailea Canyon Activity Pool with nine separate pools, seven water slides, an adult-only pool and the world's first water elevator; Camp Grande, a 20,000 sq. ft. children's resort; Humuhumunukunukuapua'a, a thatched-roof restaurant floating on its own island lagoon with picture-perfect sunset views of the blue Pacific and neighboring islands; and an extensive collection of art from leading artists including Pablo Picasso, Andy Warhol, Jan Fisher, and Fernando Botero. Overlooking the southern shores of Maui with an unrivaled beachfront location on Wailea Beach, the Grand Wailea sits on 40 acres of lush, tropical surroundings providing open spaces for the active vacationer, beauty for romantic getaways and fun for the whole family. Since opening in 1991, the Grand Wailea consistently ranks among the world's best resorts by leading travel consumer and industry reports. For more information, visit [www.grandwailea.com](http://www.grandwailea.com)*